



UTEC Selected as a 2020 ENX Magazine Elite Dealer

Toluca Lake, CA (Nov. 12, 2020)— *ENX Magazine* announced that UTEC was among the nation's top 117 office technology dealerships chosen this year as a 2020 Elite Dealer.

UTEC is Sharp's largest Michigan dealer and recognized as a Sharp Platinum Level Service Provider for nine straight years. This award is only given to Sharp's top 5% of dealers around the country. UTEC has been a leader in developing creative and flexible programs to manage technology solutions for businesses and schools throughout Southeast Michigan.

"The employees at UTEC are resilient," states Kevin Van Kannel, president of UTEC. "Receiving this award for the fourth straight year is an honor and shows that even during a challenging year, we are able to serve our customers and pivot into other areas of technical expertise." UTEC continues to grow by expanding its technology products and services.

Each year, *ENX Magazine* judges Elite Dealer applicants on a number of criteria, from technical service excellence to marketing proficiency, growth initiatives, technology leadership, industry accolades, and philanthropy. Those dealers chosen are profiled in the December issue of *ENX Magazine*.

"In a year of substantial challenges brought on by the pandemic, we have come to measure an Elite Dealer by its ability to pivot to the changing needs of its customer base," said Susan Neimes, managing editor of *ENX Magazine* and ENX The Week In Imaging. "Many of the honorees share a corporate culture that embraces a family atmosphere and stresses serving both clients and employees. Products and technology will always drive business, but customers respond favorably to a vendor that can serve their every need. I think this year's list exemplifies that spirit."

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About ENX Magazine

ENX Magazine is a monthly publication dedicated to the office technology and document imaging industry since 1994. Now in its 27th year, *ENX Magazine* continues to deliver exclusive editorial coverage on market opportunities and issues, news and trends, company profiles, new products, and industry insights. With a monthly circulation of more than 25,000 hard copies, *ENX Magazine* serves as a leading integrated resource that brings together industry people, products, and business concepts and strategies for office technology industry professionals.

The magazine also publishes ENX The Week In Imaging, a weekly e-newsletter that provides news, profiles, technology, and business updates, along with blogs from some of the industry's most prominent players.

About UTEC

UTEC was established in 1975 in Ann Arbor, Michigan. UTEC is a growing company that is recognized as a leader in office technology solutions and services. UTEC offers state-of-the-art technology and unwavering customer service that has helped grow and expand their operations throughout Michigan.

UTEC employs a staff of over 30 people and has expanded their services to include: IT Solutions, Multi-functional Devices, VoIP Phone Systems, Interactive Display Whiteboards, Managed Print Services, Document Management Solutions, Thermal Image Scanners, as well as Postage Meters and Mailing Solutions. UTEC can attribute much of their growth over the past several years by specializing in customized IT and Smart Office Solutions.

UTEC's focus extends beyond the products and services they offer. UTEC is dedicated to supporting the local communities in which they operate, including many non-profit organizations, chambers of commerce, high school and collegiate academics and athletics.

For more information on UTEC's business products and services contact UTEC, 1995 Highland Drive, Suite. C, Ann Arbor, MI 48108. For company and product information, email info@utecit.com or visit our website at www.utecit.com

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